



**Austin Board of REALTORS<sup>®</sup>**  
**Leadership Program Application for 2012**  
**Application Deadline: December 9, 2011**

**I. General Information**

Please complete this application thoroughly – type or print on this provided application.

An electronic version of this form can be found at [www.ABoR.com](http://www.ABoR.com) to complete and print for mailing with required enclosures.

Name: \_\_\_\_\_ Badge First Name: \_\_\_\_\_

Title: \_\_\_\_\_ Company: \_\_\_\_\_

Business Mailing Address: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Business Fax: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Home Address: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Home Fax: \_\_\_\_\_

Preferred Mailing Address: Business \_\_\_\_\_ Home: \_\_\_\_\_

Type of License Held: \_\_\_\_\_ Year Licensed: \_\_\_\_\_

Length of Membership at the Austin Board of REALTORS<sup>®</sup>: \_\_\_\_\_

Real Estate Specialties (residential, appraisal, commercial, etc): \_\_\_\_\_

\_\_\_\_\_

Real Estate Designations Earned: \_\_\_\_\_

## II. Application Questions:

Please include the following in your Application Package:

1. On a separate sheet, complete the following questions. Please limit your replies to information about yourself that you believe to be the most outstanding and relevant. Answers for each question should not exceed a half page of typewritten text.
  - a. Describe your primary occupation and duties.
  - b. Please list information about your education, experience, college level and beyond. Include name of school(s), school location, field of study, years attended, and degrees awarded.
  - c. Describe your volunteer, civic, and community activities during the past five (5) years, noting any special awards and citations. Include specific examples of your leadership experience. List and briefly describe any other accomplishments, skills, and awards that you consider significant
  - d. What are three (3) critical issues facing the real estate industry from the perspective of your professions, your personal life, and the American society as a whole?
  - e. Why do you want to be selected for the Austin Board of REALTORS<sup>®</sup> Leadership Program?
  - f. What do you consider to be your major qualifications for the Leadership Program?
  - g. What do you hope to gain from participating in the Leadership Program?
  - h. As a leader, what skill enhancements are you looking to gain through this Leadership Program?
2. Please attach two (2) letters of recommendation. Letters may be addressed to the attention of the Leadership Program Selection Committee and delivered to Sally Yaryan at the Austin Board of REALTORS<sup>®</sup>.
3. Please attach a 5" X 7" black and white or color photograph with your full name printed in a corner on the back.
4. Please attach a 150-word biography in narrative form. Should you be selected as a participant in the Leadership Program, this biography will be used in the Directory. You may also submit a resume.

## III. Commitment

To graduate from the Austin Board of REALTORS<sup>®</sup> Leadership Program a participant is expected to attend all sessions. There will be offsite activities to include a 2 day/1 night stay at the Hyatt Regency Lost Pines Resort & Spa. Expect low-impact physical activity to include a ROPES Course.

Would you be agreeable to travel by chartered bus for a 1 ½ day long distance retreat, returning late afternoon on day two?  
**Yes or NO**

The following topics and dates are subject to change prior to the start of the program.

<b>Module #1 – January 19-20, 2012</b>	<b>2 Days</b>
Opening Session Off-Site Retreat	
Hyatt Regency Lost Pines Resort & Spa	
Walk-n-Talk Partnerships	
<b>Module #2 – February 2, 2012</b>	<b>1 Day</b>
Leadership Qualities:	
TAR Structure – How Things Operate (Bus to TAR AM Session)	
ABoR Policy Governance	
ABoR Structure & Operations (PM Session)	
<b>Module #3 – February 16, 2012</b>	<b>1 Day</b>
Trade Associations and Politics	
ABoR/Texas Capital	
<b>Module #4 – March 8, 2012</b>	<b>1 Day</b>
Leadership Across Differences/Diversity Among Us (MCE)	
<b>Module #5 – March 22, 2012</b>	<b>1 Day</b>
Planning for Success:	
StrengthsFinder 2.0	
Robert’s Rules of Order	
Integrity and the Code of Ethics	
<b>Module #6 – April 5, 2012</b>	<b>1 Day</b>
Creating Balance in Your Life (AM Session)	
Legacy Exercise – “Walk-n-Talk” Debrief (PM Session)	
Leadership Panel Discussion (PM Session)	
<b>Module #7 – April 26, 2012</b>	<b>1 Day</b>
Spokesperson Training (MCE)	
<b>Module #8 – May 10, 2012</b>	<b>.5 Day</b>
Academy Debrief, Evaluation and Graduation	

I certify that all statements made in this application are true, complete, and correct to the best of my knowledge and are made in good faith. I know and understand that all items will be verified. If selected, I have my company's / organization's support for my participation, where applicable, and I will be able to attend all eight (8) sessions in their entirety. Also, if selected, I will remit the tuition fee of **\$375** on or before **January 30, 2012**. The **\$375** enrollment fee covers the associated costs of the retreat for rooms and meals. Rooms – Single Occupancy. I understand that the tuition is non-refundable and that my space may be forfeited if the tuition is not received by the deadline.

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Printed Name

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Signature

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Date

Updated 7/2011