



Austin Board of REALTORS®
Leadership Program Application
Application Deadline: June 5, 2009

I. General Information

Please complete this application thoroughly – type or print on this provided application.

Name: _____ Badge First Name: _____

Title: _____ Company: _____

Business Mailing Address: _____

Business Phone: _____ Business Fax: _____

E-Mail Address: _____

Home Address: _____

Home Phone: _____ Home Fax: _____

Preferred Mailing Address: Business _____ Home: _____

Type of License Held: _____ Year Licensed: _____

Length of Membership at the Austin Board of REALTORS®: _____

Real Estate Specialties (residential, appraisal, commercial, etc): _____

Real Estate Designations Earned: _____

II. Application Questions

Please include the following in your Application Package:

- l. On a separate sheet, complete the following questions. Please limit your replies to information about yourself that you believe to be the most outstanding and relevant. Answers for each question should not exceed a half of a page of typewritten text.
 - a. Describe your primary occupation and duties.
 - b. Please list information about your education, experience, college level and beyond. Include name of school(s), school location, field of study, years attended, and degrees awarded.
 - c. Describe your volunteer, civic, and community activities during the past five (5) years, noting any special awards and citations. Include specific examples of your leadership experience.
 - d. List and briefly describe any other accomplishments, skills, and awards that you consider significant.
 - e. What are three(3) critical issues facing the real estate industry from the perspective of your professions, your personal life, and the American society as a whole?
 - f. Why do you want to be selected for the Austin Board of REALTORS® Leadership Program?
 - g. What do you consider to be your major qualifications for the Leadership Program?
 - h. What do you hope to gain from participating in the Leadership Program?
 - i. As a leader, what skill enhancement are you looking to gain through this Leadership Program?
 - j. Describe your style of leadership.
 - k. Describe your personality style.

2. Please attach two (2) letters of recommendation. Letters may be addressed to the attention of the Leadership Program Selection Committee and delivered to Sally Yaryan at the Austin Board of REALTORS®.
3. Please attach a 5" X 7" black and white or color photograph with your full name printed in a corner on the back.
4. Please attach a 150-word biography in narrative form. Should you be selected as a participant in the Leadership Program, this biography will be used in the Directory. You may also submit a resume.

III. Commitment

To graduate from the Austin Board of REALTORS® Leadership Program a participant is expected to attend all sessions:

Opening Session – July 8-9, 2009	2 Days
Leadership and Leadership Laws	
Personality Test – D I S C	
Session #2 – July 24, 2009	1 Day
Team Building	
Session #3 – August 3, 2009	1 Day
Organizational Planning	
Time and Personal Management	
Session #4 – August 24-25, 2009	2 Days
Governmental Affairs	
ABoR / TAR / NAR Operations	
Session #5 – Sept. 24-25, 2009	2 Days (it is possible these dates could change)
Spokesperson Training – MCE Credit	
Effective Negotiation – MCE Credit	
Session #6 – Oct. 13-14, 2009	2 Days
Conflict Management and Interpersonal Relationship Skills	
Diversity and Ethical Behavior – MCE Credit	
Session #7 – Oct. 27, 2009	1 Day
Roadmap to Success	
Session #8 – Oct 28, 2009	.5 Day
Association 101, ABoR Organization and Graduation	

I certify that all statements made in this application are true, complete, and correct to the best of my knowledge and are made in good faith. I know and understand that all items will be verified. If selected, I have my company's / organization's support for my participation, where applicable, and I will be able to attend all eight (8) sessions in their entirety. Also, if selected, I will remit the tuition fee of \$250 on or before June 24, 2009. I understand that the tuition is non-refundable and that my space may be forfeited if the tuition is not received by the deadline.

Printed Name

Signature

Date