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## 2022 Industry Awards Application Criteria & Requirements

*REALTOR® of the Year*

The **REALTOR® of the Year** Award is a prestigious honor based on an evaluation of a member's continual involvement in and contribution to the real estate industry on a local, state, and national level. The individual has distinguished themselves from their peers, is identified as a leader in the industry, and makes valuable contributions to their community. The applicant's personal production and continuing education will also be taken into consideration.

*This is an individual award. Applicant MUST be a primary member at the Austin Board of REALTORS®. Only the personal accomplishments of the applicant will be considered.*

**Your application will be scored based on the following criteria, percentages, and questions below:**

- 50% ABoR/Industry Involvement
- 30% Community Involvement
- 15% Production
- 5% Education

### 50% ABoR/Industry Involvement

- List any committees, volunteer groups, Strategic Partner organizations that you were a member of at ABoR in 2022.
- Did you serve as Chair/Vice-Chair for any committees, volunteer groups, Strategic Partner organizations in which you were involved in 2022.
- List any ABoR programs/events that you attended virtually or in-person in 2022.
- In what ways are you involved with the real estate association at the state level (Texas REALTORS)?
- In what ways are you involved with the real estate association at the national level (National Association of REALTORS)?
- Please list below any other industry related groups or organizations you were involved in this past year.
- What uniquely sets you apart from other REALTORS?
- Did you receive any special recognition in 2022 for your business conduct, service to clients, or any other business accomplishment as a REALTOR?
- In what ways do you serve as a mentor to your peers in the industry?

### 30% Community Involvement

- Do you organize your own charity or charitable event? *(If yes, please explain in detail)*
- In what ways did you participate in supporting the community with your brokerage?
- Please provide in detail the ways in which you individually volunteered or supported the community this past year.
- In what ways did you encourage your peers to become more involved in the community?

### 15% Production

- Do you work individually or as part of a team?

- From January 1 - December 31, 2022, what was your individual production in SALES volume dollars closed? *(Please include SALES ONLY for residential, commercial, lot, and land transactions that closed in 2022)*
- From January 1 - December 31, 2022, what was your individual production in number of SALES transactions closed? *(Please include SALES ONLY for residential, commercial, lot, and land transactions that closed in 2022)*
- From January 1 - December 31, 2022, what was your individual production in LEASE volume dollars closed? *(Please include LEASE ONLY for residential, commercial, lot, and land transactions that closed in 2022)*
- From January 1 - December 31, 2022, what was your individual production in number of LEASE transactions closed? *(Please include LEASE ONLY for residential, commercial, lot, and land transactions that closed in 2022)*

### 5% Education

- How many TREC approved real estate related educational courses did you take this past year?
- What real estate designations or certifications do you currently hold?
- Aside from CE education, what other educational opportunities did you seek this past year?
- In what ways do you stay current with the many changes in the real estate industry?
- Are you a qualified real estate education instructor? *(If yes, please provide in detail where and what you taught in 2022)*

\*\*Submission of a 2-minute video, indicating why you should be considered for this Award is part of the application. If you are unable to submit your video at the time of applying, **please email your video to [ljohnson@abor.com](mailto:ljohnson@abor.com)** NO LATER than **February 17**. (Videos are presented to the committee only after the finalists have been chosen. Videos are not mandatory but are highly encouraged to assist the committee in selecting the winner.)

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