

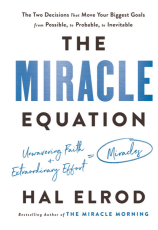
FIVE GREAT BOOKS RECOMMENDED BY ABoR STAFF



Success with Listings: How to Find, Secure, and Sell More Listings

Knolly Williams

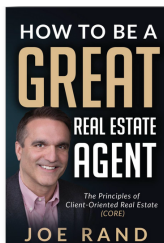
Reach your success benchmarks with this step-by-step guide that will become your go-to reference on increasing the listings you sell.



The Miracle Equation

Hal Elrod

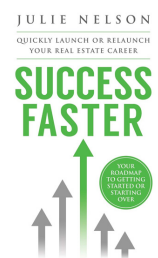
Join Hal Elrod in discovering the overlooked, yet simple formula that catapults you from fear and negativity to next-level growth.



How to Be a Great Real Estate Agent

Joseph Rand

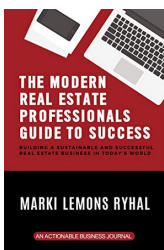
Harness your creativity in a client-oriented approach to real estate that not only grows your business, but makes you a better person.



Success Faster: Quickly Launch or Relaunch Your Real Estate Career

Julie Nelson

Whether you're just interested in real estate, new to the business, or have been here for years, get the push you need to achieve results and satisfaction.



The Modern Real Estate Professional's Guide: Building a Sustainable & Successful Real Estate Business in Today's World

Marki Lemons-Ryhal

Learn all the ins and outs of generating revenue in the real estate business that weren't covered in your textbook.

For other Stay Home, Work Safe Resources, visit
ABOR.com/WorkSafe.

AUSTINboard
of REALTORS®