

# FAQs for Home Sellers

Here's what Austin homeowners can expect when selling their home right now.

Austin REALTORS® are well-equipped to help you find your next home safely and effortlessly. When COVID-19 swept through our community, REALTORS® pivoted quickly to implement virtual technologies and safe showing measures so that your family's housing needs don't have to be sidelined by a pandemic.

**Is it possible to sell a home virtually, without having people in my home?**

Yes. The number of homebuyers who are willing to purchase a home sight unseen is growing, and REALTORS® offer virtual tours and showing options that allow buyers to do so.

**What safety measures should I expect when people are touring my home?**

Talk to your REALTOR® about what safety protocols their brokerage has put in place, and what you're comfortable with in terms of showing your home. When interacting with individuals outside of your own home, remember to wear a mask, practice social distancing, and wash your hands frequently.

**Will COVID-19 impact the timeline of my real estate transaction?**

A lull in listing activity this spring drove housing inventory to an all-time low and as a result, homes are selling quickly. The lending process, conversely, may take longer than expected due to additional employment checks and heavy refinancing activity. Look to your REALTOR® for guidance and communicate openly to ensure you know the status of your transaction.

**What should I know about conducting my transaction online?**

Be cautious when responding to requests for personal or financially sensitive information, as well as using any online forms that require an e-signature. Be sure to call your REALTOR® or title company to verify that the request came from a trusted source.

**How can I mitigate exposure while interacting with service providers?**

While service providers may still need to enter your home to do their work, you should still maintain a space of six feet between you and any person who is entering your home and wear a face covering. Don't be afraid to ask various providers servicing your home to put on shoe covers before entering and to wash their hands before and after handling specific items or possessions. Use disinfectant wipes to clean doorknobs, light switches, and other surfaces frequently.

**For more COVID-19 resources, visit our Document Library at [ABOR.com/Documents](https://www.abor.com/Documents)**